



Nautilus Solar Energy and North American Roofing Announce Partnership Agreement

June 12, 2014 (Asheville, NC) - Nautilus Solar Energy, LLC and North American Roofing Services Inc. are pleased to announce an agreement to provide combined roofing and solar solutions to commercial, industrial, and government customers in the United States.

"In building applications, Solar and roofing are inseparable, so it makes sense to combine the offerings of two companies with strong histories in their respective markets to maximize the benefits to our customers," Jim Rice, CEO of Nautilus Solar said. "The opportunity to provide a single product solution to our customers is very exciting."

Under a "power purchase agreement" the companies will leverage their expertise to provide seamless solar and roofing solutions to its customers.

"The beauty of this structure enables customers to realize cost savings on their electricity prices from a renewable resource - solar - with no capital cost or on-going maintenance costs while minimizing roof upgrade and maintenance costs through a single transaction agreement," Rice said.

"This partnership solidly puts North American Roofing and Nautilus Solar in the forefront of providing turnkey commercial, retail and municipal solar energy system installations," Brian Verble, President and CEO/North American Roofing said. "By creating a roofing and solar energy system that is integrated from the beginning, the customer's long-term financial return on the investment becomes immediately obvious because unintended damage or costs from improper installation to both the roof and solar is minimized, even eliminated."

The combined marketing and product delivery efficiency of this partnership will help both companies expand their customer bases.

About Nautilus Solar Energy

Founded in 2006, Nautilus Solar Energy (<http://www.nautilusolar.com>) is a leading independent solar power producer headquartered in Summit, New Jersey. Nautilus Solar develops, constructs, finances, owns and operates distributed generation solar electric systems. The company sells its generated electricity through long-

term power purchase agreements, with over 96 MW under management in the US and Canada. Nautilus Solar is majority-owned by an investment affiliate of Starwood Energy Group Global, LLC, based in Greenwich, Connecticut.



About North American Roofing

Now the 3rd largest commercial and industrial roofing company in the United States, since 1979 North American Roofing (<http://www.narofing.com>), Asheville, NC has been a pioneer in the commercial single-ply roofing industry specializing in commercial and industrial low-slope roof systems. A leader in service, installation, quality, safety and innovation, North American Roofing continues to offer pioneering solutions for today and the future: For facility managers, RoofGuard™ was created as a preventative-maintenance fixed cost program. And, as environmental concerns continue to grow, North American Roofing's Energy Services Group offers complete turnkey solar energy solutions providing engineering, procurement and installation of today's most advanced high caliber solar arrays. Continuously in operation for three generations, and becoming employee-owned in 2012, North American Roofing has installed and serviced more than 950 million square feet of roofing on over 19,500 facilities across the United States, in its 35th year.

Contacts

For more information, please contact:

Brian Quinlan at (301) 208-0153 or brian@nautilussolar.com

Jason Campbell at (828) 708-2263 or jcampbell@narofing.com

www.nautilussolar.com

Stay Connected:  

Nautilus Solar Energy, LLC
396 Springfield Avenue, 2nd Floor
Summit, NJ 07901
Fax: 484-492-8663

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